EcoToner, DYALOG's innovative new feature to reduce toner usage

ARMOR Print Solutions, through its DYALOG brand, introduces a new feature, EcoToner, which extends the life of consumables while keeping the print quality of documents. This innovative and unique solution further enhances the offerings of DYALOG, the ARMOR Print Solutions brand dedicated to simplifying printing in every businesses.

Optimized costs and preserved quality

ARMOR Print Solutions has added a new feature to its DYALOG offering, EcoToner, which reduces toner usage while preserving the print quality of documents. This new option allows print solution resellers to easily and remotely adjust the ink and toner usage of printers in their fleet, thus saving toner and optimizing their costs. EcoToner applies to all printer brands and models and all types of documents. The EcoToner solution can be activated on its own or as an option among the MONITOR software features of the DYALOG offer.

"EcoToner will modify the print file intelligently, deleting only unnecessary pixels, using a unique algorithm. The administrator of the printer fleet can configure the percentage of toner consumption reduction from 1% to 60% according to his needs. Up to 20%, the decrease in quality is not perceptible. Thus, the printer consumes less toner and requires less frequent refilling : a simple and effective way to increase the profitability of any cost per page contract." explains Pierre Lefort, Head of the Services division of which DYALOG is the brand.

An innovative offer to meet the needs of companies

With the acceleration of digital transformation, printing needs are changing. Aware of this reality, ARMOR Print Solutions continues to innovate through its DYALOG brand to free users from daily constraints, by offering companies solutions and software to simplify and optimize printing. Among these software products: MONITOR, which EcoToner is integrated with, is a fleet supervision software dedicated to office automation resellers from NDD Print and distributed across Europe By Dyalog. The EcoToner functionality completes DYALOG's offering and allows ARMOR Print Solutions to better meet the expectations of its customers and partners.

Managing its environmental impact

In addition to providing greater control over the printing budget and simplifying the management of printers in the fleet, the EcoToner feature also helps reduce the environmental impact of printing. By adjusting the consumption level of printer toners, EcoToner extends the life of consumables.

"We are committed to providing companies with innovative printing solutions and software with a lower environmental impact to optimize the management of their growing number of IT projects. Combined with OWA remanufactured consumables, these solutions guarantee companies a fleet that is easier to manage, economical and environmentally responsible." concludes Gerwald van der Gijp, Managing Director of ARMOR Print Solutions.

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