



KONICA MINOLTA

PRESS RELEASE

Konica Minolta Claims No. 1 Position in A3 Color MFP Market Across Europe

Langenhagen, Germany, 9 June 2026

Konica Minolta Business Solutions Europe is the leading manufacturer in the market for A3 color multifunction printers (MFPs) across Europe¹, according to the latest FY2025 (April 2025 – March 2026) market data from Infosource.

The market intelligence firm reports an impressive 18.8% market share for Konica Minolta, with more than 119,300 A3 color MFPs sold across European markets². The result underlines Konica Minolta's continued commitment to innovation, customer value, and a solution-driven approach to digital workplace technology.

"Claiming the leading position in the A3 color MFPs market is an important milestone for us and a testament to the trust our customers place in Konica Minolta across Europe," said Torben Mowka, Manager Office Product Management, Konica Minolta Business Solutions Europe. "This achievement reflects not only the strength of our hardware portfolio, but also the success of our broader strategy to support customers with integrated digital workplace solutions."

Torben Mowka added, "Our customers expect more than devices - they expect secure, intelligent, and sustainable solutions that help them work smarter. Being recognized as Europe's No. 1 A3 color MFP provider demonstrates that we are delivering on that promise."

¹ A3 Color Copier/MFPs sold in Western Europe, Central & Eastern Europe, & the CIS market

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The FY2025 results highlight Konica Minolta's sustained investment in intelligent multifunction systems, cloud-enabled workflows, and managed services that help organizations adapt to long-term hybrid working, rising security demands, and the need for greater operational efficiency.

Despite overall print volumes reducing across the market, Konica Minolta recognizes that scanning volumes are increasing, not only for digitization, but as a gateway to greater productivity, stronger compliance, and better data utilization. The company is supporting this trend by delivering solutions that combine intelligent capture, workflow automation, and robust security, helping organizations unlock more value from the information they handle every day. The latest market leadership figures reinforce the success of that evolution.

About Konica Minolta Business Solutions Europe

Konica Minolta Business Solutions Europe GmbH, based in Langenhagen, Germany, is a wholly owned subsidiary of Konica Minolta Inc., Tokyo, Japan. With its unique expertise in imaging, data processing and data-based decision making, Konica Minolta creates relevant solutions for its customers - small and medium-sized businesses, large enterprises and public sector - and solves issues faced by society.

Konica Minolta delivers intelligent digital solutions for the digital workplace, streamlining print management, document and business workflows, IT services, and business intelligence to boost productivity, enhance security, and drive digital transformation. The company's success in driving transformation is also confirmed by IDC, since the 'IDC MarketScape: Worldwide Print Transformation 2023 Vendor Assessment' has named Konica Minolta a "Leader" in print transformation. Konica Minolta has been a Microsoft Global Managed Partner since 2021.

Konica Minolta's Igniting Print Possibilities offering helps printers, converters and brand owners maximize workflow automation to increase efficiency. The company delivers consultancy in all communication matters as well as top-of-the-line production, packaging as well as label printers. Its finishing devices create print products that stand out and create added value. Konica Minolta has established itself as the production printing market leader for more than a decade in Europe (InfoSource).

For an increasing number of organizations, success today is more than the narrow definition of financial prosperity – it also includes protecting the environment and having a positive impact on their workforce as well as the societies they are embedded in. With its commitment to the Sustainable Development Goals (SDGs), Konica Minolta has pledged to consistently pursue its sustainability and social responsibility goals. The company has been repeatedly recognized for its rich history of social contribution as well as for working towards achieving the SDGs throughout its business and supply chain.



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For its remote services, Konica Minolta was awarded the prestigious 'Buyers Lab (BLI) 2023-2024 Pacesetter Award in Remote Service for the Western European market' from Keypoint Intelligence.

Konica Minolta Business Solutions Europe is represented by subsidiaries and distributors in more than 80 countries in Europe, Central Asia, the Middle East and Africa. With more than 8,100 employees (as of March 31, 2025), Konica Minolta Europe earned net sales of over EUR 2.087 billion in financial year 2024/2025.

Worldwide, the company has over 35,600 employees and is operating in over 150 countries.

For more information, please visit <https://www.konicaminolta.eu/eu-en/news> and follow Konica Minolta on [Instagram](#), [LinkedIn](#) and [YouTube](#).

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